



2016 Appreciation Report



Thanks to you, lives are being transformed!

You are helping to build a community that is free of health and economic disparities. Because of you, individuals and families experiencing the most complex and significant barriers to wellness and employment—including drug and alcohol addiction, mental illness, homelessness, and lack of education—are having the opportunity to rebuild their lives. Thank you!

This will be a transformational year for all of us. This fall, RESOURCE will be renamed Avivo. It is a strong and distinctive name that better reflects our organization's mission. Avivo is an optimistic word that celebrates life and honors every person's unique journey. The public launch of our new name will occur in October 2017. You will learn more about this transformation in the upcoming months.

And finally, we want to express our deepest and most sincere gratitude to our former Board Chairman Bill Telleen, who recently stepped down from the board after many years of service and leadership. He established a strong foundation for future growth and transformation. We are eternally grateful!

Thank you for your kindness, compassion, and support of the men, women, and children we serve. You are truly giving those in need the opportunity to thrive!



With gratitude,

Kelly Matter, President & CEO

Paul Way, Board Chairman



"My life changed when I got connected to RESOURCE." Gregory was homeless and caught in addiction; at RESOURCE, he completed outpatient treatment and enrolled in a training program. He graduated from the maintenance training program and is now working as a lead maintenance tech for a Twin Cities business.

Gregory

18,110 Served



5,000 men and women
found work or entered careers

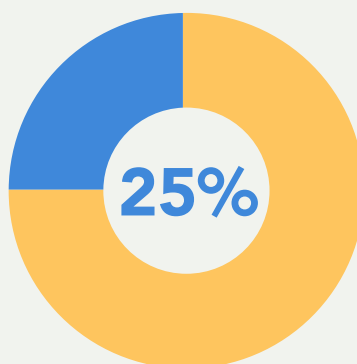


16,308 volunteer hours were given
= value of **\$393,675.12***



* The Value of Volunteer Time, Independent Sector www.independentsector.org/resource/the-value-of-volunteer-time

25% higher
completion rate than
the national average
for similar addiction
treatment programs



984 volunteers helped our
mission come to life



industry-specific
training programs
opened career
pathways
for participants

70% of individuals
served are people
of color



2,330 people moved from
public assistance to employment

78% of people served
live in poverty

6,258

individuals increased wellness
through chemical and mental
health services



STATEMENT OF ACTIVITIES (AUDITED)

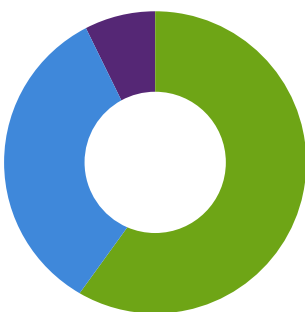
FOR THE 12 MONTHS ENDED DECEMBER 31, 2016

SUPPORT & REVENUE

Government Contracts	\$ 16,990,079
Program Service Fees & Other	9,720,549
Contributions (including United Way)	1,542,622
Total Support & Revenue	\$ 28,253,250

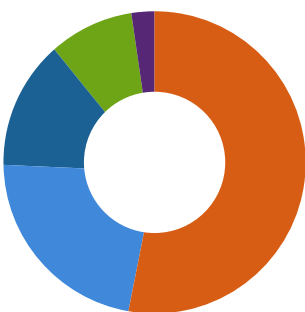
EXPENSES

Employment Services	\$ 7,077,630
Career Education	3,736,173
Chemical & Mental Health	14,336,691
Management & General	2,099,313
Fundraising	414,643
Total Expenses	\$ 27,664,450
Change in Net Assets	588,800



SUPPORT & REVENUE

- 60%** Government Contracts
- 34%** Program Service Fees & Other
- 6%** Contributions (including United Way)



EXPENSES

- 52%** Chemical & Mental Health
- 26%** Employment Services
- 14%** Career Education
- 7%** Management & General
- 1%** Fundraising

“My life story would have been different

if I hadn’t come to RESOURCE.” Emily had tried other treatment programs. They just didn’t work. Pregnant, and wanting to be a better mom, she enrolled in family outpatient treatment at RESOURCE. She completed treatment, developed stronger relationships with her kids, moved into sober housing, and is working to support her family.

Emily





"I've accomplished so much and I've stepped up my goals for the future." Shania, a nineteen-year-old high school graduate, utilized youth employment services at RESOURCE to move out of customer service and into a meaningful career. Her career counselor helped her get a CNA/HHA license, and she was hired as a Certified Nursing Assistant at a senior care facility. She plans to enroll in nursing school.

Shania

2016 Support

We thank the following individuals and funders for their kindness and generosity in the past year. You are transforming lives.

INDIVIDUALS

\$5,000 +

Jason & Darcy Flinn
Christopher Gondeck &
Norah Powers-Gondeck
Kelly & Rich Matter
Monica McCracken
William & Pam Telleen

\$2,500 – \$4,999

Tim Beers
Nancy Carlson & Steve Brisse
Doug Evink
Karyn A. Gibson
Josh Krsnak
James G. Lindell

**"The participants
are so appreciative
of help. It makes you
feel good about what
you're doing."**

— Judy Schaaf, volunteer

\$1,000 – \$2,499

Anonymous (2)
Charles & Charlotte Abrahamson
Tamra & Rick Anderson
Timothy & Susan Anderson
Jill & Patrick Butler
Nancy Califf
Ward L. Einess

Jeff & LeeAnn Ettinger
Kim Feller
Debbie Ferry & Anthony Staeger
Gene Hanf
Paul Hansen
Heidi Kammer-Hodge &
Vince Hodge
Thomas Keul, M.D.
Joanne Kosciolek &
Randy Hoversten
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Barbara Luke & Robert Bridges
Jim & Jo Ann Nordlie
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Mara & Colin Ryan
Pat & Ann Ryan
Duane Sather
Lisa P. Sinclair
Mark Skubic
Paul & Donna Theisen
Bill & Judy Walter
Paul & Angela Way

\$500 – \$999

Emily Bastian
Eric & Joan Berg
Robert & Margy Berlute
Dave Broza
Matthew Hultman &
Maria Delmoro-Hultman
Andrew & Heidi Fisher
Kent Forrest
Kathy Gerber
Dan & Caroline Jaeger

John & Mary Jelinek
Jay & Tara Jensen
Peter & Carmel Jung
Ted & Rachael Kozlowski
Mark Kraske
Karen & Randy Lee
Joel Moryn
Tina & Mike Palmer
Brian Pietsch
Asitha & Natasha Sandanayake
Janis Sines
John Tauer
Brian Van Abel
Rodney & Jason Weck Roark
Patricia Wilder & Ryan Schroeder

\$250 – \$499

Anonymous
George T. Bestrom
Jim & Michele Cox
James & Carol Curme
W. Brooks Donald
Nathan Exsted
Elise Hernandez
James A. Howard



Trish Jamar
 Susan James
 Karen King
 Michael & Heidi Koopmeiners
 Janice Kudej
 Alan & Joyce MacPhail
 Rachael McNamara
 Carolyn Munson-Benson
 LaVelle Neal
 Sandra D. Sandell
 Tom Schreiner
 Ann Sessoms
 Carol Shurb
 Patrick & Sandy Stone
 Thomas Teigen
 Susan Yaeger Voigt

**We make a living by
 what we get. We
 make a life by what
 we give.**

— Winston S. Churchill

FOUNDATIONS, CORPORATIONS, AND ORGANIZATIONS

\$100,000 +

Greater Twin Cities United Way

\$50,000 – \$99,999

Otto Bremer Trust
 Target Foundation
 Women's Foundation
 of Minnesota

\$25,000 – \$49,999

Ameriprise Financial
 Patrick and Aimee Butler
 Family Foundation
 ClearWay Minnesota
 The Minneapolis Foundation
 Pohlad Family Foundation
 Shavlik Family Foundation

\$10,000 – \$24,999

Caterpillar Foundation
 Robert E. Fraser Foundation
 The Saint Paul
 Foundation – Grandville Fund*

\$5,000 – \$9,999

American Lung Association
 in Minnesota
 Executive Women International
 Franciscan Sisters of
 Perpetual Adoration
 Richard M. Schulze
 Family Foundation
 Securian
 Xcel Energy Foundation



\$1,000 – \$4,999

Arthur Andersen & Co.
 Alumni Donor Advised Fund of
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 Comcast Corporation
 Emerson Process
 Management - Rosemount, Inc.
 JDK Holdings LLC
 Marsh & McLennan Agency
 Minnesota State Bar Foundation
 Osseo Lion's Club
 Proto Labs Foundation
 Quota International
 of Minneapolis
 Margaret Rivers Fund
 TCF Foundation
 The K Foundation
 United Health Group +
 U.S. Bank Foundation +
 Walmart Foundation
 Wells Fargo Foundation
 Womack Family Foundation

* Denotes gift designated to HEART, Inc.

+ Employee matching gifts

We do our best not to miss anyone!
 If you have questions about your listing,
 please contact our Development Office
 at 612-752-8023.

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District Manager, Greater Minneapolis

OFFICERS OF THE CORPORATION

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Boyd Brown, Vice President

Darcy Flinn, Vice President

Tina Palmer, Vice President





RESOURCE's mission is to increase well-being through recovery, employment, and career advancement. Our vision is that our communities are free of health and economic disparities.

Founded in 1960, RESOURCE provides chemical and mental health services, career education, and employment services to more than 18,000 individuals and families annually, with 25 locations across the Twin Cities metro, St. Cloud, and Princeton, Minn.



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resource-mn.org

